THE W.I. CLARK COMPANY

CONSTRUCTION AND INDUSTRIAL EQUIPMENT 30 BARNES INDRUSTRIAL PARK ROAD WALLINGFORD, CT 06492 203-265-6781

July 17, 2020

Mr. Don Sholes Jr. Supervisor Town of Hampton 117 West Old Route 6 Hampton, CT 06247

Re: Sourcewell (Formerly NJPA) Contract

Dear Mr. Sholes,

The W.I. Clark Company of Wallingford Connecticut is pleased to provide pricing to the Town of Hampton Connecticut on a new John Deere 410L under the Sourcewell contract #032119-JDC. The W.I. Clark Company of Wallingford is the approved Sourcewell sub contractor in Connecticut for John Deere and is authorized to offer the current Sourcewell governmental discount of 44% off of the John Deere 410L list price.

This discount is limited to the base machine and John Deere factory installed options and/or accessories only. Any non-John Deere accessories, and/or any dealer installed John Deere accessories including freight and dealer prep are not applicable and are charged separately.

The W.I. Clark Company would accept responsibility for the administrative duties associated with this order, as well as any warranty work should that become necessary.

Please find the attached Sourcewell price schedule with all the options and accessories you requested.

Upon receipt of your purchase order to the W.I. Clark Company, we will place your order with John Deere and you may expect delivery to the Hampton maintenance garage in approximately 60 to 90 days after receipt of order.

The unit will be delivered with the standard 12 month / unlimited hour full machine warranty. Your machine will be fueled and ready to go to work. Payment in full is due within thirty (30) days after delivery of the machine. Please be advised pricing is based on current John Deere list prices and are subject to change without notice. Dealer discounts where applicable and allied equipment (non-Sourcewell) prices are subject to change without notice. Trade in values where applicable are good for 30 days only.

We look forward to being of service to you.

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Sincerely,

Jerry DeRubbo Governmental Sales The W.I. Clark Company

860-212-4216

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THE TOWN OF HAMPTON JOHN DEERE 410L

SOURCEWELL (FORMERLY NJPA)

CONTRACT NUMBER: 032119-JDC SOURCEWELL PERCENTAGE OFF LIST PRICE: 44.00% ORDER CODE LOTY DESCRIPTION LIST CONTRACT PRICE DISCOUNT 0AB0T 410L BACKHOE LOADER 130 284 00 72,959.04 57 324 96 1065 FINAL TIER IV ENGINE \$ 15,228.00 8,527.68 6,700.32 170C JD LINK \$ CAB WITH HEATER AND AIR CONDITIONING 13,243.00 7,416.08 5.826.92 2035 S S 2401 **ENGLISH DECALS** S 3065 MFWD (4WD) WITH LIMITED SLIP FRONT DIFFERENTIAL FIRESTONE 21LX24 REAR & 12.5/80-18 FRONT TIRES 590.00 330.40 259.60 4891 S \$ PILOT CONTROLS WITH HAND PATTERN CHANGER 2,665,00 1,492,40 1.172.60 5285 \$ \$ 5420 MULTI-BRAND MECHANICAL BACKHOE COUPLER 1,437.00 804.72 \$ 632.28 24" SEVERE DUTY BACKHOE BUCKET WITH TK TEETH 1,008.56 5658 1,801.00 792.44 EXTENDABLE DIPPER STICK 8,365.00 4,684.40 \$ 3,680.60 6020 \$ 6230 AUX. HYD. FOR THUMB AND FUTURE HAMMER. 6,225.00 3.486.00 \$ 2.739.00 7085 HYDRAULIC LOADER COUPLER WITH 3RD VALVE & RIDE CONTROL 9,974.00 5,585.44 \$ 4,388.56 7690 1.3 CUBIC YARD MULTI- PURPOSE (4 IN 1) COUPLER BUCKET WITH BOCE 7,821.00 4,379.76 \$ 3,441.24 1250LB COUNTER WEIGHT 984.48 \$ 8485 1,758.00 773.52 8685 **DUAL BATTERIES WITH JUMPER POST** \$ 544.00 304.64 \$ 239.36 9060 FRONT VIEW MIRROR 82.00 45.92 \$ 36.08 9080 ENGINE COOLANT BLOCK HEATER \$ 172.00 \$ 96.32 \$ 75.68 PREMIUM LED LIGHT PACKAGE (10 WORK/DRIVING LIGHTS) 1,053.00 463.32 9116 \$ \$ 589.68 S 9230 HYDRAULIC THUMB 5,697.00 \$ 3,190.32 \$ 2,506.68 9505 FULL FRONT DRIVE SHAFT GUARD 428.00 239.68 188.32 OIL SAMPLING PORTS \$ 207.00 9515 115.92 \$ 91.08 PREMIUM RADIO WITH BLUETOOTH 9916 \$ 1,356.00 759.36 S 596.64 9919 SUN VISOR 95.00 53.20 41.80 9920 EXTERIOR REAR VIEW MIRRORS \$ 343.00 192.08 \$ 150.92 1 AIR SUSPENSION CLOTH SEAT S 503.00 281.68 \$ 9965 221.32 \$ \$ \$ \$ S \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ 5 \$ \$ \$ \$ \$ \$ \$ \$ S \$ \$ \$ \$ TOTAL SOURCEWELL FACTORY INSTALLED FEATURES AND OPTIONS: 209,871.00 117,527.76 92,343.24 ADDITIONAL DISCOUNT WHERE APPLICABLE 0.00% 92.343.24 117,527.76

123	ALLIED EQUIPMENT	% OFF LIST	 LIST	NET	DISCOUNT
		0%	\$ -	\$ -	\$
4	2 FRONT MOUNTED & 2 REAR MOUNTED WHELEN STROBE:	20%	\$ 1,458.00	\$ 1,166.40	\$ 291.60
	LABOR TO INSTALL STROBES	0%	\$ 630.00	\$ 630.00	\$ 200
1	LICENSE PLATE BRACKET WITH LIGHT	20%	\$ 250.00	\$ 200.00	\$ 50.00
	LABOR TO INSTALL LICENSE PLATE BRKT	0%	\$ 256.00	\$ 256.00	\$
1	PARTS MANUAL	0%	\$ 275.00	\$ 275.00	\$ ~
1	REPAIR MANUAL	0%	\$ 120.00	\$ 120.00	\$ 2
1	OPERATION AND TEST MANUAL	0%	\$ 280.00	\$ 280.00	\$
		0%	\$ 19	\$ (#	\$ -
		0%	\$ -	\$ 74	\$ -
		0%	\$ -	\$ 2	\$ 2
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		0%	\$ 2.50	\$	\$ *
		0%	\$ -	\$ 	\$
	TOTAL NON FACTORY INSTALLED FEATURES AND OPTIONS:		\$ 3,269.00	\$ 2,927.40	\$ 341.60

TOTAL FACTORY OPTIONS WITH NJPA AND ANY ADDITIONAL DISCOUNT(S): FREIGHT, DEALER PREP, & LOCAL DELIVERY CHARGES: TOTAL NON NJPA ACCESSORIES:

YOUR DELIVERED COST: TRADE VALUE:

YOUR NET DELIVERED COST:

117,527.76 4,500.00 2,927.40 124,955.16 124,955.16